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Exploring the key ideas in social psychology, this collection of classic and contemporary readings includes accounts of specific experimental findings as well as more general articles summarizing studies on such topics as attraction, prejudice, and aggression. The new edition adds 15 new readings while retaining a number of classics by leading psychological thinkers such as Stanley Milgram on obedience and Solomon Asch on conformity. Readings makes the perfect companion for the Aronson's highly praised book, *The Social Animal* as it follows the same major themes. The Reader can also be used with any introductory social psychology text or even in lieu of a text. Using both *The Social Animal* textbook and the reader is a unique and engaging combination for understanding social psychology and its research.

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Based on a study using online ethnography as the major research method, this book explains why and how men in Hong Kong use QQ—an online instant messenger—to “ chase ” women in mainland China, especially in the neighboring city of Shenzhen. Chasing women through QQ is a reciprocal exchange process during which the resources to be exchanged in the interaction are not negotiated. Rather, the men provide resources to the women, hoping for rewards in return that are not guaranteed. This characteristic of the exchange makes men who chase women through QQ very strategic in their action. They try to maximize the rewards and minimize the costs by adopting myriad strategies, such as constructing an attractive online identity by strategic self-presentation. The role of emotions in the exchange process is also examined. Men learn the emotional norms through the online forum, but sometimes it is difficult for them to control their emotions; some men fall in love when they are not supposed to. As it happens, they have failed to calculate the costs and rewards rationally in that they may provide too many resources to the women without getting enough rewards in return. This book provides original insights into the thought processes, motivations, desires, anxieties and risks of Hong Kong men seeking short-term sexual relations with women on the mainland. These insights are highly relevant to our understanding of the quickly evolving use of social media, a phenomenon of worldwide importance and deep implications.

This landmark textbook maintains its relevance and unique approach edition after edition. The Social Animal offers a brief, compelling introduction to modern social psychology. Through a vivid narrative, lively presentations of important research, and intriguing examples, Elliot Aronson - aided on this edition by his eminent son Joshua Aronson - probes the patterns and motives of human behaviour. The book covers diverse and important topics including terrorism, conformity, obedience, politics, race relations, advertising, war, interpersonal attraction, and the power of religious cults. This is essential reading for anyone studying Social Psychology.

"This is a book I (David) secretly wanted to write. I have long believed that what is wrong with all psychology textbooks (including those I have written) is their overlong chapters. Few can read a 40-page chapter in a single sitting without their eyes glazing and their mind wandering. So why not organize the discipline into digestible chunks—say forty 15-page chapters rather than fifteen 40-page chapters—that a student could read in a sitting, with a sense of completion? Thus, when McGraw-Hill psychology editor Chris Rogers first suggested that I abbreviate and restructure my 15-chapter, 600-page Social Psychology into a series of crisply written 10-page modules, I said "Eureka!" At last a publisher willing to break convention by packaging the material in a form ideally suited to students' attention spans. By presenting concepts and findings in smaller bites, we also hoped not to overload students' capacities to absorb new information. And, by keeping Exploring Social Psychology slim, we sought to enable instructors to supplement it with other reading"--

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