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Valuation for Mergers, Buyouts and Restructuring
Mergers and acquisitions (M&A) are common reasons for seeking a business valuation. In 2019, there were 49,849 mergers and acquisitions globally, with 15,776 in North America alone. Merger and acquisition valuation methods rely on the same three basic valuation approaches covered in this article, but there are some differences in an M&A valuation connected to the purpose for the valuation.

Merger And Acquisition Valuation Methods | Valentiam
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When should you acquire a target or enter a new business? How do you go about structuring and valuing leveraged buyout transactions? What do you do id the application of the weighted average cost of capital approach is not correct? Answers to these commonly encountered valuation problems and more are given right here in this complete valuation toolkit for mergers, buyouts, and restructuring. Enrique Arzac, an internationally recognized authority on the subject, provides an up-to-date, comprehensive synthesis of current valuation theory and practice, including free cash flow valuation, financing and valuation of leveraged buyouts, real option analysis for entry and exit decisions, contract design to resolve disagreements about value, and the valuation of special offer structures.

Valuation is the starting point of any merger, buyout or restructuring decision. This book provides a unique combination of practical valuation techniques with the most current thinking to provide an up-to-date synthesis of valuation theory as it applies to mergers, buyouts and restructuring. The book will provide the understanding and the answers to the problems encountered in valuation practice, including detailed treatments of: free cash flow valuation; financial and valuation of leveraged buyouts (LBO's); Real Option Analysis as it applies to the valuation of entry and exit decisions; contract design to resolve differences of options in valuation and mergers and acquisitions; and valuation of special offer structures.

The No. 1 guide to investment banking and valuation methods, including online tools In the constantly evolving world of finance, a solid technical foundation is an essential tool for success. Until the welcomed arrival of authors Josh Rosenbaum and Josh Pearl, no one had taken the time to properly codify the lifeblood of the corporate financier's work—namely, valuation, through all of the essential lenses of an investment banker. With the release of Investment Banking, Second Edition: Valuation, Leveraged Buyouts, and Mergers & Acquisitions, Rosenbaum and Pearl once again have written the definitive book that they wish had existed when they were trying to break into Wall Street. The Second Edition includes both the technical valuation fundamentals as well as practical judgment skills and perspective to help guide the science. This book focuses on the primary valuation methodologies currently used on Wall Street: comparable companies analysis, precedent transactions analysis, discounted cash flow analysis, and leveraged buyout analysis. With the new fully revised edition, they have added the most comprehensive, rigorous set of intuition-building and problem-solving ancillaries anywhere all of which promised to become essential, knowledge enhancing tools for professionals, and professors and students. For those who purchase this edition of the book, there are options to purchase the Valuation Models separately (9781118586167), and to also consider purchase of the Investing Banking Workbook (9781118456118) and Investment Banking Focus Notes (9781118586082) for further self-study.

Investment Banking, UNIVERSITY EDITION is a highlyaccessible and authoritative book written by investment bankersthat explains how to perform the valuation work at the core of thefinancial world. This body of work builds on Rosenbaum andPearl ' s combined 30+ years of experience on a multitude oftransactions, as well as input received from numerous investmentbankers, investment professionals at private equity firms and hedgefunds, attorneys, corporate executives, peer authors, anduniversity professors. This book fills a noticeable gap in contemporary financeliterature, which tends to focus on theory rather than practicalapplication. It focuses on the primary valuation methodologiescurrently used on Wall Street—comparable companies, precedenttransactions, DCF, and LBO analysis—as well as M&Aanalysis. The ability to perform these methodologies is especiallycritical for those students aspiring to gain full-time positions atinvestment banks, private equity firms, or hedge funds. This is thebook Rosenbaum and Pearl wish had existed when we were trying tobreak into Wall Street. Written to reflect today ' s dynamic market conditions,Investment Banking, UNIVERSITY EDITIONskillfully: Introduces students to the primary valuation methodologiescurrently used on Wall Street Uses a step-by-step how-to approach for each methodology andbuilds a chronological knowledge base Defines key terms, financial concepts, and processessthroughout Provides a comprehensive overview of the fundamentals of LBOsand an organized M&A sale process Presents new coverage of M&A buy-side analyticaltools—which includes both qualitative aspects, such as buyermotivations and strategies, along with technical financial andvaluation assessment tools Includes a comprehensive merger consequences analysis,including accretion/(dilution) and balance sheet effects Contains challenging end-of-chapter questions to reinforceconcepts covered A perfect guide for those seeking to learn the fundamentals ofvaluation, M&A , and corporate finance used in investmentbanking and professional investing, this UNIVERITYEDITION—which includes an instructor ' scompanion site—is an essential asset. It provides studentswith an invaluable education as well as a much-needed edge forgaining entry to the ultra-competitive world of professionalfinance.

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Investment Banking Praise for Investment Banking, UNIVERSITY EDITION " This book will surely become an indispensable guide to the art of buyout and M&A valuation, for the experienced investment practitioner as well as for the non-professional seeking to learn the mysteries of valuation. " —David M. Rubenstein, Co-Founder and Co-Executive Chairman, The Carlyle Group Host, The David Rubenstein Show: Peer to Peer Conversations " The two Joshes present corporate finance in a broad, yet detailed framework for understanding valuation, balance sheets, and business combinations. As such, their book is an essential resource for understanding complex businesses and capital structures whether you are on the buy-side or sell-side. " —Mitchell R. Julis, Co-Chairman and Co-CEO, Canyon Partners, LLC " Investment Banking provides a highly practical and relevant guide to the valuation analysis at the core of investment banking, private equity, and corporate finance. Mastery of these essential skills is fundamental for any role in transaction-related finance. This book will become a fixture on every finance professional ' s bookshelf. " —Thomas H. Lee, President, Lee Equity Partners, LLC Founder, Thomas H. Lee Capital Management, LLC " As a pioneer in public equities, Nasdaq is excited to be partnering with Rosenbaum and Pearl on Investment Banking as they break new ground on content related to IPOs, direct listings, and SPACs. We recommend the book for any shareholder and senior executive looking to take a company public, as well as their bankers and lawyers. " —Adena Friedman, President and CEO, Nasdaq " Investment Banking requires a skill set that combines both art and science. While numerous textbooks provide students with the core principles of financial economics, the rich institutional considerations that are essential on Wall Street are not well documented. This book represents an important step in filling this gap. " —Josh Lerner, Jacob H. Schiff Professor of Investment Banking, Harvard Business School Co-author, *Venture Capital and Private Equity: A Casebook* " Valuation is the key to any transaction. Investment Banking provides specific step-by-step valuation procedures for LBO and M&A transactions, with lots of diagrams and numerical examples. " —Roger G. Ibbotson, Professor in the Practice of Finance, Yale School of Management Chairman and CIO, Zebra Capital Management, LLC Founder, Ibbotson Associates " Investment Banking provides fresh insight and perspective to valuation analysis, the basis for every great trade and winning deal on Wall Street. The book is written from the perspective of practitioners, setting it apart from other texts. " —Gregory Zuckerman, Special Writer, The Wall Street Journal Author, *The Greatest Trade Ever*, *The Frackers*, and *The Man Who Solved the Market* Also available from the authors: *Investment Banking WORKBOOK* *Investment Banking FOCUS NOTES* *Investment Banking ONLINE COURSE* www.efficientlearning.com/investment-banking

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